

## Message Text

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17

ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-04 INR-07 L-03 ACDA-10

NSAE-00 PA-02 SS-15 PRS-01 SP-02 USIA-15 TRSE-00

SAJ-01 H-02 EB-07 OPIC-06 CIEP-02 /090 W

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R 091800Z OCT 75

FM USMISSION NATO

TO SECSTATE WASHDC 3948

INFO SECDEF WASHDC

USDOC WASHDC

UNCLAS USNATO 5519

E.O. 11652: NA

TAGS: MARR NATO

SUBJECT: TELEGRAM FROM SENATOR SCOTT RE BURROUGHS CORP  
COMPLAINT ON NICS TARE CONTRACT DECISION

1. WE HAVE RECEIVED THE FOLLOWING TELEGRAM ADDRESSED TO  
AMBASSADOR BRUCE FROM SENATOR HUGH SCOTT: QUOTE:

DEAR MR. AMBASSADOR.

UNDERSTAND THAT BURROUGHS CORPORATION, OF PAOLI,  
PENNSYLVANIA, HAS ENTERED A PROTEST TO THE  
NATO INTEGRATED COMMUNICATIONS SYSTEM MANAGEMENT AGENCY  
REGARDING THE AWARD OF THE NICSMA CONTRACT. YOUR ATTENTION  
TO THIS MATTER IS APPRECIATED. WITH KIND REGARD, US  
SENATOR HUGH SCOTT. UNQUOTE.

2. IF DEPT AGREES, SUGGEST FOLLOWING REPLY BE RELAYED  
TO SENATOR SCOTT FROM CHARGE:

QUOTE:

IN THE ABSENCE OF AMBASSADOR BRUCE I AM REPLYING TO YOUR  
TELEGRAM CONCERNING THE PROTEST BY THE BURROUGHS CORPORATION  
AGAINST THE NATO INTEGRATED COMMUNICATIONS SYSTEM MANAGEMENT  
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AGENCY (NICSMA) RULING IN THE CASE OF THE TARE CONTRACT.  
WE IN THE US MISSION HAVE WORKED WITH BURROUGHS  
REPRESENTATIVES SINCE THE EARLY STAGES OF THE TARE CONTRACT  
AND THEY HAVE KEPT US ABREAST OF THE REASONS FOR BURROUGHS

DISAPPOINTMENT. UNFORTUNATLEY BURROUGHS MANAGEMENT ELECTED TO SUBMIT A NON COMPLIANT BID AS THEY SO STATED IN THEIR LETTER TO NICSMA ACCOMPANYING THE BID. UNDER THOSE CIRCUMSTANCES WE HAVE NOT BEEN ABLE TO FIND A WAY THEIR CASE CAN BE REOPENED. THE MISSION STAFF CONTINUES, HOWEVER, TO WORK WITH BURROUGHS REPRESENTATIVES AND WILL BE ALERT FOR POSSIBLE OPPORTUNITIES TO PROTECT BURROUGHS INTERESTS. I CAN ASSURE YOU THAT WE WILL CONTINUE TO BEAR IN MIND THE INTERESTS OF ALL US COMPANIES INVOLVED IN NATO PROJECTS, AND TO ASSIST THEM IN ALL POSSIBLE WAYS.

UNQUOTE. STREATOR

UNCLASSIFIED

<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 18 AUG 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 OCT 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Enclosure:** n/a  
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**TAGS:** MARR NATO  
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